

Natural Solutions

dōTERRA

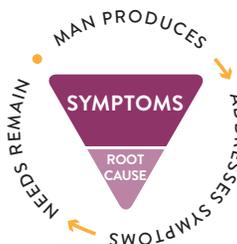
for healthy, empowered living

Do you need safe, effective, and affordable health solutions?

YOU HAVE CHOICES

Modern Approach

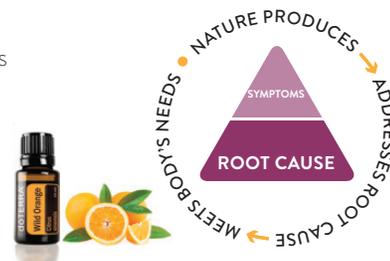
- Designed to manage symptoms
- Made from isolated synthetic agents
- Side effects (known and unknown)
- \$6.5 trillion/year spent on global healthcare
- Are we healthier?



or

Natural Approach

- Addresses body's needs and root causes
- Extracted from plants
- Enhances physical and emotional health
- Is safe—benefits without side effects



ESSENTIAL OILS ARE EFFECTIVE



MAGNIFIED

Peppermint Leaf Oil Sac

Natural, Effective, and Safe

- Contains natural aromatic compounds that are extracted and distilled from plants for health benefits.
- Comprised of hundreds of different compounds, utilizing complex and versatile abilities to combat threats without building up resistance.
- Work with the body to address issues and root causes on a cellular level.
- Affordable. Pennies per dose!



Essential Oils Pass Through Cell Membrane

CELL

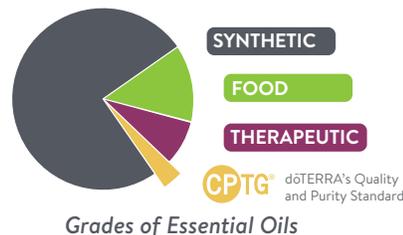


28 cups
Peppermint Tea

= 1 drop of
Peppermint Oil

dōTERRA IS SAFE AND 100% PURE

Why a new standard of quality?



Most tested. Most trusted.

- Plants harvested in their natural habitat
- Verified pure; free of fillers and harmful contaminants
- Stringent third-party testing to ensure authenticity and potency

HOW TO USE dōTERRA ESSENTIAL OILS



AROMATIC

Breathe in or use diffuser to:

- Open airways
- Boost mood
- Freshen the air



PEPPERMINT

- Cool the body
- Stay alert
- Relieve head tension
- Promote feelings of clear breathing
- Relieve stomach upset when ingested*



TOPICAL

Apply to bottoms of feet or affected areas to target specific needs.



DEEP BLUE®

- Apply pre/post workout
- Use for calm and comforting massage
- Apply to muscles after a long day
- Use on lower back after heavy lifting



INTERNAL

Drop in water, under tongue, or into a veggie capsule and swallow.



dōTERRA ON GUARD®

- Serves as a powerful immune system boost*
- Diffuse to cleanse the air

*These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.

Live Empowered

Be prepared for anything



Be refreshed with self-care



Be healthy with daily habits



1. WHAT ARE YOUR TOP HEALTH PRIORITIES?



I want to feel less:

①

②

③

I want to feel more:

①

②

③

2. ARE YOU READY TO DISCOVER SIMPLE SOLUTIONS?

1 **BREATHE®** RESPIRATORY BLEND

- Maintain feelings of easy breathing and clear airways
- Diffuse at night or during changes in season

2 **DIGESTZEN®** DIGESTIVE BLEND

- Maintain healthy gastrointestinal tract*
- Help reduce bloating, gas, and occasional indigestion*
- Ease feelings of stomach upset

3 **PASTTENSE®** TENSION BLEND

- Relieve feelings of head and shoulder tension and discomfort
- Apply to temples and back of neck
- Use as an invigorating pick-me-up

4 **TEA TREE**

- Rejuvenate and cleanse skin
- Relieve skin irritation
- Clean surfaces

5 **LAVENDER**

- Soothe irritated skin
- Promote restful sleep and calm the mind*
- Reduce anxious feelings
- Apply after a long day in the sun

6 **SERENITY®** RESTFUL BLEND

- Diffuse to promote relaxation and decrease stress
- Create restful sleeping environment
- Lessen anxious feelings
- Calm emotions

7 **FRACTIONATED COCONUT OIL**

- Unscented carrier oil
- Great for delivering essential oils to sensitive skin
- Sustained delivery on specific locations
- Use for dilution

8 **AROMATOUGH®** MASSAGE BLEND

- Comfort and relaxation
- Enhance massage
- Promote feelings of relaxation and lessen tension

9 **FRANKINCENSE**

- Support healthy cellular function*
- Balance mind and lift mood
- Promote healthy skeletal and nervous systems*

10 **LEMON**

- Naturally cleanse body*
- Clean surfaces and neutralize odors
- Soothe irritated throat*

11 **TERRAZYME®**

- Support healthy enzyme production for normal digestive process*
- Promote nutrient absorption*
- Speed conversion of food nutrients to cellular energy*

3. ARE YOU READY TO BE HEALTHY WITH DAILY HABITS?

12 **LIFELONG VITALITY PACK® (LLV)**

Maximum nutrition for energy, focus, relief, and well-being

- **MICROPLEX VMz®**: Bioavailable multivitamin and mineral
- **ALPHA CRS®+**: Antioxidant, cellular energy, and longevity
- **xEO MEGA®**: Omega 3-6-9 fatty acids and nine essential oils

- Antioxidant and DNA protection*
- Eye, brain, nervous system function*
- Liver function and digestive health*
- More energy, and less discomfort
- Healthy inflammatory response*
- Comprehensive nutrition
- Immune function*
- Stress management*
- Cardiovascular health*



Need more energy, less discomfort, and better moods to improve the quality of your life? Try these daily habits.

dōTERRA Lifelong Vitality Pack 2 capsules each with morning and noon meals

DigestZen TerraZyme Digestive support: 1-3 capsules each meal

Lemon Cleansing: 2-3 drops in water 2-3x/day

Frankincense Cellular support: 2-3 drops under tongue and swallow

dōTERRA On Guard Immune support: 2-3 drops in water

dōTERRA Balance Grounding: 2-3 drops on bottoms of feet

PB Assist®+ Probiotic defense: 1 capsule/day

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Choose the best kit for you

HEALTHY HABITS KIT

\$195.00
125 PV*

SAVE
\$75.83†



Includes: (5 mL): Lavender, Lemon, Frankincense, dōTERRA On Guard®, dōTERRA Balance®, Deep Blue® Rub, dōTERRA Lifelong Vitality Pack®, DigestZen TerraZyme®, PB Assist+®, and Healthy Habits Brochure.

HEALTHY START KIT

\$160.00
100 PV*

SAVE
\$25.00†



Includes (5 mL): Lavender, Lemon, Peppermint, Tea Tree, Oregano, Frankincense, Deep Blue, dōTERRA Breathe®, DigestZen®, dōTERRA On Guard, Healthy Start Brochure, and Brevi Stone Diffuser.

NATURAL SOLUTIONS KIT

\$570.00
400 PV*

SAVE
\$250.95†



Includes: (15 mL): Lavender, Lemon, Peppermint, Frankincense, Tea Tree, Wild Orange, dōTERRA On Guard, dōTERRA Balance, DigestZen, AromaTouch®, PastTense® (10mL), dōTERRA Serenity, dōTERRA Breathe, Fractionated Coconut Oil (115 mL), PB Assist+, dōTERRA On Guard Beadlets, dōTERRA Breathe Vapor Stick, DigestZen TerraZyme, dōTERRA On Guard Foaming Hand Wash, dōTERRA On Guard Foaming Hand Wash Dispenser, Deep Blue Rub, dōTERRA On Guard Natural Whitening Toothpaste, dōTERRA Spa Hand & Body Lotion, Correct-X®, dōTERRA On Guard Sanitizing Mist, dōTERRA On Guard+ Softgels, dōTERRA On Guard Mouthwash, dōTERRA Salon Essentials Protecting Shampoo, dōTERRA Salon Essentials Smoothing Conditioner, Lumo® Diffuser, dōTERRA Lifelong Vitality Pack, dōTERRA Logo Engraved Wooden Box, and Natural Solutions Brochure.

HEALTHY HOME KIT

\$350.00
250 PV*

SAVE
\$90.05†



Includes: (15 mL): Lavender, Lemon, Tea Tree, Peppermint, dōTERRA Breathe, DigestZen, dōTERRA On Guard, Deep Blue (5 mL), Frankincense, Oregano, dōTERRA On Guard Natural Whitening Toothpaste, dōTERRA On Guard Cleaner Concentrate, dōTERRA On Guard Foaming Hand Wash, dōTERRA On Guard Foaming Hand Wash Dispenser, dōTERRA On Guard Sanitizer Mist, dōTERRA Salon Essentials Protecting Shampoo, dōTERRA Salon Essentials Smoothing Conditioner, Brevi® Stone Diffuser, and Healthy Home Brochure.

THE SMARTEST WAY TO BUY: *Loyalty Rewards*

- Place a monthly LRP order of 50+ PV to earn free product points. Change or cancel any time.
- Percentage of free product points increases by 5 percent every three months, up to 30 percent!
- Receive the free Product of the Month with 125+ PV order placed by the fifteenth of the month.

RETAIL
Order through your Wellness Advocate.

OR

WHOLESALE
25% below retail. Membership is FREE with any Enrollment Kit!

Starting Product Point%:



30-day Product Return Policy: see dōTERRA return policy for details.

*Personal Volume—for most products is \$1 = 1 PV. †Savings off of wholesale price.

PRODUCT PRICE LIST

#	ESSENTIAL OILS	UNIT	RETAIL	WHSL	PV
SINGLE ESSENTIAL OILS					
<input type="checkbox"/>	Arborvitae	5 mL	\$29.33	\$22.00	22.00
<input type="checkbox"/>	Basil	15 mL	\$32.00	\$24.00	24.00
<input type="checkbox"/>	Bergamot	15 mL	\$40.00	\$30.00	30.00
<input type="checkbox"/>	Black Pepper	5 mL	\$29.33	\$22.00	22.00
<input type="checkbox"/>	Black Spruce	5 mL	\$24.00	\$18.00	18.00
<input type="checkbox"/>	Blue Tansy	5 mL	\$113.33	\$85.00	80.00
<input type="checkbox"/>	Cardamom	5 mL	\$34.67	\$26.00	26.00
<input type="checkbox"/>	Cassia	15 mL	\$25.33	\$19.00	19.00
<input type="checkbox"/>	Cedarwood	15 mL	\$17.33	\$13.00	13.00
<input type="checkbox"/>	Cilantro	15 mL	\$34.67	\$26.00	26.00
<input type="checkbox"/>	Cinnamon Bark	5 mL	\$32.00	\$24.00	24.00
<input type="checkbox"/>	Celery Seed	15 mL	\$48.00	\$36.00	36.00
<input type="checkbox"/>	Clary Sage	15 mL	\$48.67	\$36.50	36.50
<input type="checkbox"/>	Clove	15 mL	\$21.33	\$16.00	16.00
<input type="checkbox"/>	Copaiba	15 mL	\$46.67	\$35.00	35.00
<input type="checkbox"/>	Copaiba Softgels	60 ct	\$42.67	\$32.00	30.00
<input type="checkbox"/>	Coriander	15 mL	\$33.33	\$25.00	25.00
<input type="checkbox"/>	Cypress	15 mL	\$20.67	\$15.50	15.50
<input type="checkbox"/>	Douglas Fir	5 mL	\$26.00	\$19.50	19.50
<input type="checkbox"/>	Eucalyptus	15 mL	\$22.67	\$17.00	17.00
<input type="checkbox"/>	Fennel	15 mL	\$20.00	\$15.00	15.00
<input type="checkbox"/>	Frankincense	15 mL	\$90.67	\$68.00	63.00
<input type="checkbox"/>	Geranium	15 mL	\$41.33	\$31.00	31.00
<input type="checkbox"/>	Ginger	15 mL	\$54.67	\$41.00	41.00
<input type="checkbox"/>	Grapefruit	15 mL	\$24.00	\$18.00	18.00
<input type="checkbox"/>	Helichrysum	5 mL	\$93.33	\$70.00	60.00
<input type="checkbox"/>	Jasmine Touch	10 mL	\$56.00	\$42.00	42.00
<input type="checkbox"/>	Juniper Berry	5 mL	\$25.33	\$19.00	19.00
<input type="checkbox"/>	Lavender	15 mL	\$30.67	\$23.00	23.00
<input type="checkbox"/>	Lemon	15 mL	\$14.67	\$11.00	11.00
<input type="checkbox"/>	Lemongrass	15 mL	\$13.33	\$10.00	10.00
<input type="checkbox"/>	Lime	15 mL	\$17.33	\$13.00	13.00
<input type="checkbox"/>	Magnolia Touch	10 mL	\$37.33	\$28.00	26.00
<input type="checkbox"/>	Melissa	5 mL	\$153.33	\$115.00	100.00
<input type="checkbox"/>	Myrrh	15 mL	\$78.67	\$59.00	50.00
<input type="checkbox"/>	Neroli Touch	10 mL	\$69.33	\$52.00	52.00
<input type="checkbox"/>	Oregano	15 mL	\$29.33	\$22.00	22.00
<input type="checkbox"/>	Patchouli	15 mL	\$37.33	\$28.00	28.00
<input type="checkbox"/>	Peppermint	15 mL	\$29.33	\$22.00	22.00
<input type="checkbox"/>	Peppermint Beadlets	125 ct	\$16.67	\$12.50	12.50
<input type="checkbox"/>	Peppermint Softgels	60 Softgels	\$24.00	\$18.00	15.00
<input type="checkbox"/>	Petitgrain	15 mL	\$33.33	\$25.00	25.00
<input type="checkbox"/>	Pink Pepper	5 mL	\$29.33	\$22.00	22.00
<input type="checkbox"/>	Roman Chamomile	5 mL	\$60.00	\$45.00	45.00
<input type="checkbox"/>	Rosemary	15 mL	\$21.33	\$16.00	16.00
<input type="checkbox"/>	Rose	5 mL	\$366.67	\$275.00	200.00
<input type="checkbox"/>	Rose Touch	10 mL	\$93.33	\$70.00	65.00
<input type="checkbox"/>	Hawaiian Sandalwood	5 mL	\$93.33	\$70.00	60.00
<input type="checkbox"/>	Sandalwood	5 mL	\$93.33	\$70.00	60.00
<input type="checkbox"/>	Siberian Fir	15 mL	\$26.67	\$20.00	20.00
<input type="checkbox"/>	Spearmint	15 mL	\$37.33	\$28.00	28.00
<input type="checkbox"/>	Spikenard	5 mL	\$66.00	\$49.50	49.50
<input type="checkbox"/>	Tangerine	15 mL	\$20.00	\$15.00	15.00
<input type="checkbox"/>	Tea Tree	15 mL	\$28.00	\$21.00	21.00
<input type="checkbox"/>	Turmeric	15 mL	\$37.33	\$28.00	28.00
<input type="checkbox"/>	Vetiver	15 mL	\$54.67	\$41.00	41.00
<input type="checkbox"/>	Wild Orange	15 mL	\$13.33	\$10.00	10.00
<input type="checkbox"/>	Wintergreen	15 mL	\$29.33	\$22.00	22.00
<input type="checkbox"/>	Yarrow/Pom	30 mL	\$126.67	\$95.00	95.00
<input type="checkbox"/>	Ylang Ylang	15 mL	\$49.33	\$37.00	37.00

PROPRIETARY dōTERRA ESSENTIAL OIL BLENDS

<input type="checkbox"/>	AromaTouch®	15 mL	\$37.33	\$28.00	28.00
<input type="checkbox"/>	dōTERRA Balance®	15 mL	\$28.00	\$21.00	21.00
<input type="checkbox"/>	dōTERRA Breathe®	15 mL	\$29.33	\$22.00	22.00
<input type="checkbox"/>	dōTERRA Cheer®	5 mL	\$33.33	\$25.00	25.00
<input type="checkbox"/>	Citrus Bliss®	15 mL	\$24.00	\$18.00	18.00
<input type="checkbox"/>	ClaryCalm® Roll On	10 mL	\$36.00	\$27.00	27.00
<input type="checkbox"/>	dōTERRA Console®	5 mL	\$49.33	\$37.00	37.00
<input type="checkbox"/>	Deep Blue®	5 mL	\$44.00	\$33.00	33.00
<input type="checkbox"/>	Deep Blue® Roll On	10 mL	\$78.67	\$59.00	55.00
<input type="checkbox"/>	DigestZen®	15 mL	\$44.00	\$33.00	33.00
<input type="checkbox"/>	DigestZen® Softgels	60 ct	\$26.00	\$19.50	15.00
<input type="checkbox"/>	Elevation	15 mL	\$57.33	\$43.00	43.00
<input type="checkbox"/>	dōTERRA Forgive®	5 mL	\$26.67	\$20.00	20.00
<input type="checkbox"/>	Immortelle	10 mL	\$92.00	\$69.00	65.00
<input type="checkbox"/>	InTune®	10 mL	\$46.00	\$34.50	34.50
<input type="checkbox"/>	dōTERRA Motivate®	5 mL	\$30.67	\$23.00	23.00
<input type="checkbox"/>	dōTERRA On Guard®	15 mL	\$45.33	\$34.00	34.00
<input type="checkbox"/>	dōTERRA On Guard® Beadlets	125 ct	\$21.33	\$16.00	16.00
<input type="checkbox"/>	dōTERRA On Guard® + Softgels	60 ct	\$34.67	\$26.00	22.50
<input type="checkbox"/>	dōTERRA Passion®	5 mL	\$56.00	\$42.00	42.00
<input type="checkbox"/>	PastTense® Roll On	10 mL	\$26.00	\$19.50	19.50

#	ESSENTIAL OILS	UNIT	RETAIL	WHSL	PV
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PROPRIETARY dōTERRA ESSENTIAL OIL BLENDS

<input type="checkbox"/>	dōTERRA Peace®	5 mL	\$40.00	\$30.00	30.00
<input type="checkbox"/>	Purify	15 mL	\$26.67	\$20.00	20.00
<input type="checkbox"/>	dōTERRA Serenity®	15 mL	\$42.67	\$32.00	32.00
<input type="checkbox"/>	Slim & Sassy®	15 mL	\$34.67	\$26.00	26.00
<input type="checkbox"/>	Slim & Sassy® Softgels	90 ct	\$48.00	\$36.00	31.50
<input type="checkbox"/>	TerraShield®	15 mL	\$14.00	\$10.50	10.50
<input type="checkbox"/>	TerraShield® Spray	30 mL	\$26.00	\$19.50	17.00
<input type="checkbox"/>	TriEase® Blend Softgels	60 ct	\$30.67	\$23.00	20.00
<input type="checkbox"/>	Zendocrine®	15 mL	\$32.00	\$24.00	24.00

dōTERRA ESSENTIAL OIL COLLECTIONS

<input type="checkbox"/>	Adaptiv™ System Kit	Kit	\$109.33	\$82.00	70.00
<input type="checkbox"/>	AromaTouch® Kit	Kit	\$146.67	\$110.00	100.00
<input type="checkbox"/>	dōTERRA Emotional Aromatherapy® Kit	Kit	\$212.00	\$159.00	150.00
<input type="checkbox"/>	dōTERRA Kids Collection Roll Ons	Kit	\$140.00	\$105.00	90.00
<input type="checkbox"/>	dōTERRA Touch® Kit	Kit	\$225.33	\$169.00	160.00
<input type="checkbox"/>	Yoga Collection	Kit	\$69.33	\$52.00	50.00

#	LIFESTYLE PRODUCTS	UNIT	RETAIL	WHSL	PV
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ESSENTIAL OIL ACCESSORIES

<input type="checkbox"/>	Fractionated Coconut Oil	115 mL	\$16.00	\$12.00	12.00
<input type="checkbox"/>	Volo™ Diffuser (Onyx or Marble)	Single	\$78.67	\$59.00	0.00

WELLNESS

<input type="checkbox"/>	dōTERRA a2z Chewable™	60 Tablets	\$27.33	\$20.50	15.00
<input type="checkbox"/>	dōTERRA a2z Chewable™/IQ Mega® Pack	2 Pack	\$52.67	\$39.50	25.00
<input type="checkbox"/>	dōTERRA Breathe® Respiratory Drops	30 Lozenges	\$16.00	\$12.00	10.00
<input type="checkbox"/>	dōTERRA Breathe® Vapor Stick	0.4 oz	\$11.33	\$8.50	5.00
<input type="checkbox"/>	Bone Nutrient Essential Complex	120 Caps	\$23.33	\$17.50	12.00
<input type="checkbox"/>	DDR Prime®	15 mL	\$37.33	\$28.00	28.00
<input type="checkbox"/>	DDR Prime® Softgels	60 Caps	\$73.33	\$55.00	55.00
<input type="checkbox"/>	Deep Blue Polyphenol Complex®	60 Veggie Caps	\$79.33	\$59.50	59.50
<input type="checkbox"/>	DigestTab®	100 Tablets	\$18.67	\$14.00	10.00
<input type="checkbox"/>	GX Assist® GI Cleansing Formula	60 Softgels	\$34.67	\$26.00	26.00
<input type="checkbox"/>	IQ Mega®	150 mL	\$46.00	\$34.50	30.00
<input type="checkbox"/>	dōTERRA Lifelong Vitality Pack®	3 Bottles	\$106.00	\$79.50	60.00
<input type="checkbox"/>	Mito2Max®	60 Caps	\$52.67	\$39.50	39.50
<input type="checkbox"/>	PB Assist®+ Probiotic Defense Formula	30 Veggie Caps	\$46.00	\$34.50	34.50
<input type="checkbox"/>	dōTERRA On Guard® Protecting Throat Drops	30 Lozenges	\$16.00	\$12.00	10.00
<input type="checkbox"/>	PB Assist® Jr	30 Sachets	\$32.67	\$24.50	20.00
<input type="checkbox"/>	Phytoestrogen Essential Complex	60 Caps	\$52.67	\$39.50	39.50
<input type="checkbox"/>	dōTERRA Serenity® Restful Complex Softgels	60 Softgels	\$26.00	\$19.50	17.00
<input type="checkbox"/>	TerraGreens®	30 Servings	\$37.33	\$28.00	20.00
<input type="checkbox"/>	DigestZen TerraZyme® Digestive Enzyme Complex	90 Veggie Caps	\$50.00	\$37.50	37.50
<input type="checkbox"/>	Trim Kit (4 Slim & Sassy + 2 Shakes)	Choc/Vanilla	\$200.00	\$150.00	125.00
<input type="checkbox"/>	TrimShake Vanilla or Chocolate	40 Servings	\$52.67	\$39.50	25.00
<input type="checkbox"/>	Turmeric Dual Chamber Capsules	60 Caps	\$46.67	\$35.00	25.00
<input type="checkbox"/>	V Shake	40 Servings	\$52.67	\$39.50	25.00
<input type="checkbox"/>	Vegan Microplex VMz	120 Veggie Caps	\$66.00	\$49.50	39.50
<input type="checkbox"/>	Zendocrine® Detoxification Complex	60 Veggie Caps	\$32.67	\$24.50	24.50

PERSONAL CARE

<input type="checkbox"/>	Anti-Aging Eye Cream	0.5 fl oz	\$60.00	\$45.00	45.00
<input type="checkbox"/>	Brightening Gel	1 fl oz	\$46.00	\$34.50	34.50
<input type="checkbox"/>	Spa Citrus Bliss® Hand Lotion	2.5 fl oz	\$9.27	\$6.95	5.00
<input type="checkbox"/>	Correct-X® Essential Ointment	15 mL	\$16.00	\$12.00	10.00
<input type="checkbox"/>	Deep Blue® Rub	4 fl oz	\$42.67	\$32.00	30.00
<input type="checkbox"/>	Spa Hand & Body Lotion	6.7 fl oz	\$20.00	\$15.00	13.00
<input type="checkbox"/>	HD Clear® Facial Lotion	1.7 fl oz	\$45.33	\$34.00	34.00
<input type="checkbox"/>	HD Clear® Foaming Face Wash	1.7 fl oz	\$29.33	\$22.00	22.00
<input type="checkbox"/>	HD Clear® Roll On	10 mL	\$28.00	\$21.00	21.00
<input type="checkbox"/>	Hydrating Cream	1.7 oz	\$48.00	\$36.00	36.00
<input type="checkbox"/>	dōTERRA On Guard® Cleaner Concentrate	12 fl oz	\$19.33	\$14.50	10.00
<input type="checkbox"/>	dōTERRA On Guard® Foaming Hand Wash	16 fl oz	\$24.67	\$18.50	18.50
<input type="checkbox"/>	dōTERRA On Guard® Foaming Hand Wash Dispenser	Single	\$2.67	\$2.00	0.00
<input type="checkbox"/>	dōTERRA On Guard® Mouthwash	16 fl oz	\$19.33	\$14.50	10.00
<input type="checkbox"/>	dōTERRA On Guard® Natural Whitening Toothpaste	4.2 oz	\$11.33	\$8.50	5.00
<input type="checkbox"/>	Reveal Facial System	2 Part	\$80.00	\$60.00	60.00
<input type="checkbox"/>	dōTERRA Salon Essentials® Healthy Hold Glaze	4 fl oz	\$24.00	\$18.00	15.00
<input type="checkbox"/>	dōTERRA Salon Essentials® Protecting Shampoo	8.46 fl oz	\$26.00	\$19.50	19.50
<input type="checkbox"/>	dōTERRA Salon Essentials® Root to Tip Serum	30 mL	\$46.67	\$35.00	35.00
<input type="checkbox"/>	dōTERRA Salon Essentials® Smoothing Conditioner	8.46 fl oz	\$30.67	\$23.00	23.00
<input type="checkbox"/>	dōTERRA On Guard® Sanitizing Mist	0.9 fl oz	\$8.67	\$6.50	5.00
<input type="checkbox"/>	Spa Moisturizing Bath Bar	4 oz	\$9.00	\$6.75	5.00
<input type="checkbox"/>	Natural Deodorant with dōTERRA Balance®	2.65 oz	\$11.67	\$8.75	5.00
<input type="checkbox"/>	Spa Refreshing Body Wash	8.45 fl oz	\$17.00	\$12.75	10.00
<input type="checkbox"/>	Spa Exfoliating Body Scrub	8 oz	\$26.00	\$19.50	15.00
<input type="checkbox"/>	Spa Detoxifying Mud Mask	4 oz	\$19.33	\$14.50	12.00
<input type="checkbox"/>	Spa Replenishing Body Butter	7 oz	\$23.33	\$17.50	15.00
<input type="checkbox"/>	Spa Hydrating Body Mist W/Beautiful Blend	4.2 fl oz	\$33.33	\$25.00	22.00
<input type="checkbox"/>	Spa Rose Hand Lotion	3.3 fl oz	\$20.00	\$20.00	0.00
<input type="checkbox"/>	Tightening Serum	1 fl oz	\$66.		

Changing *Lives*

WHOSE LIFE DO YOU WANT TO CHANGE?

CHANGE MY LIFE!



Live THE WELLNESS LIFESTYLE

“Every time you buy a bottle of dōTERRA essential oils, you are changing someone's life.”—Emily Wright

Get your *Live* guide and schedule your Lifestyle Overview

- Get the best results with your products for you and your family.
- Maximize your wholesale membership benefits.

CHANGE OTHERS' LIVES!



share WITH OTHERS

Get your *Share* guide and schedule your Hosting Overview

- Host a class and help friends and family find natural solutions.
- Earn free products and more.

CHANGE MY FUTURE!



build AN INCOME AND MAKE AN IMPACT

Get your *Build* guide and schedule your Business Overview

- Launch your dōTERRA business with proven training and powerful support.
- Create lasting residual income and greater freedom in your life!†



CHANGE THE WORLD

Every purchase changes the lives of growers and their communities for the better through dōTERRA Cō-Impact Sourcing® and dōTERRA Healing Hands Foundation® initiatives.

†Results vary. See dōTERRA Opportunities and Earnings Summary at doterra.com.

*dōTERRA improves lives every day all around the world.
Join us in making this world a healthier, happier place.*

First Name:	Date of Birth:
Last Name:	Email:
Address:	Phone Number:
City:	Enroller ID:
State/ZIP:	Enroller Name:

HEALTHY HABITS KIT:

WHOLESALE: \$195.00

PV: 125

**SAVE:
\$75.83**



HEALTHY START KIT:

WHOLESALE: \$160.00

PV: 100

**SAVE:
\$25.00**



NATURAL SOLUTIONS KIT:

WHOLESALE: \$570.00

PV: 400

**SAVE:
\$250.95**



HEALTHY HOME KIT:

WHOLESALE: \$350.00

PV: 250

**SAVE:
\$90.05**



PRODUCT	QUANTITY	ITEM PRICE	TOTAL PRICE

SUBTOTAL: _____

TAX: _____

GRAND TOTAL: _____

SIGN UP FOR WELLNESS DELIVERED. JOIN OUR LOYALTY REWARDS PROGRAM.

Qty	Product	Price
TOTAL		

Loyalty Rewards Points: As a Loyalty Rewards Program participant, you can earn up to 30 percent of your purchase back in points that can be redeemed for free products.

Product of the Month Club: Set your LRP order on or before the fifteenth for 125 PV or higher and receive the free Product of the Month.

Date to ship LRP order (1-13, 16-28): _____

Ship to address above Hold for pick up at Product Center

(Note: Your first LRP shipment will begin the month following your enrollment.)

TRANSACTION METHOD:

CHECK/CASH

CREDIT CARD
Please input your payment information online at www.doterra.com or call Member Services at 800-411-8151.

I want to be a Wholesale Customer of dōTERRA International, LLC. I have read and agree to the terms and conditions found on the back of this form and online on doterra.com. I agree that I do not currently have an interest in any dōTERRA account.

Signature	Date
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Membership. A Wholesale Customer Membership ("Membership") allows you to purchase dōTERRA products for personal use at dōTERRA wholesale prices. dōTERRA reserves the right to refuse Membership to any applicant.

2. Membership Fee and Renewal. A Membership fee of \$35.00 is for one 12-month period from the date of enrollment of the Member. Upon the expiration of the 12-month period, a \$25.00 renewal fee for an additional 12-month period will be due at the time of the first order following the expiration of a 12-month period. Memberships renewed after the expiration date will be extended for 12 months from the renewal date.

3. Return Policy.

a. Return of Products Within 30 Days. dōTERRA will refund one hundred percent (100%) of the purchase prices (plus applicable tax if prepaid) of Currently Marketable products purchased from the Company that are returned within thirty (30) days of purchase, less shipping costs. dōTERRA will provide a product credit of one hundred percent (100%) of the purchase price (plus applicable tax if prepaid) or a refund of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on products purchased from the Company not Currently Marketable that are returned by a Member within (30) days of purchase, less shipping costs.

b. Return of Product Within 31 to 90 Days. From thirty-one (31) days and up to ninety (90) days from the date of purchase, dōTERRA will provide a Product Credit of one hundred percent (100%) or a refund of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on Currently Marketable products purchased from the Company that are returned by a Member, less shipping costs.

c. Returns From 91 days to One Year After Purchase. After 91 days and up to twelve (12) months from the date of purchase, dōTERRA will provide a Product Credit of ninety percent (90%) or a refund of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on Currently Marketable products purchased from the Company that are returned, less shipping costs (excludes limited time offers and expired items).

d. Currently Marketable. Products shall be deemed Currently Marketable if each of the following elements is satisfied: 1) product is purchased from dōTERRA; 2) they are unopened and unused; 3) packaging and labeling have not been altered or damaged; 4) the product and packaging are in a condition such that it is a commercially reasonable practice within the trade to sell the merchandise at full price; 5) the product expiration date has not elapsed; and 6) the product contains current dōTERRA labeling. Products shall not be considered Currently Marketable if the Company discloses prior to purchase that the products are seasonal, discontinued, limited time offers, or special promotion products not subject to the Return Policy.

4. Loyalty Rewards Program. While a Member has no requirement to purchase products, a Member can ensure that the Member will receive monthly deliveries of dōTERRA products by enrolling in the Loyalty Rewards Program (LRP) after the first month of enrollment. LRP eliminates the inconvenience of placing monthly orders manually. If the Member's LRP Order is at least 50 Personal Volume (PV) points every calendar month, the Member is eligible to receive Product Credits each month. PV is the point value of products purchased by a Member in one calendar month. Not all products will generate PV points and PV does not include purchases of product with Product Credit. The PV of a product is clearly delineated on the Product Order Form. Product Credits are non-cash redeemable points that can be used to purchase dōTERRA designated products. Product Credits are granted as part of the LRP and in the discretion of the Company. After Member has been an LRP participant for 60 days, Member can redeem Product Credits to purchase full PV products. LRP Product Credits can be redeemed for 12 months from the date of issue, after which they expire. The credits can be redeemed for a \$3.00 fee, for each 100 Product Credit redemption, by calling 1-800-411- 8151. Products purchased with LRP credits are not for resale, nor can such product be returned. Redemption orders have no PV and cannot be combined with other product orders. Product Credits have no cash redemption value and are not transferrable. All Product Credits will be cancelled if participation in the LRP program is cancelled. A Member's primary LRP order may only be cancelled by calling the Company. Any subsequent LRP order can be cancelled online.

5. Resell of Products. Member agrees that they will not sell dōTERRA products purchased through the Membership.

6. Limitation of Liability. dōTERRA, its members, managers, directors, officers, shareholders, employees, assigns, and agents (collectively referred as "affiliates"), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages. If dōTERRA is found to be in breach of the terms and conditions, the maximum amount of damages Member may claim shall be limited to the amount of dōTERRA products that Member personally purchased from the dōTERRA and have remaining on hand.

7. Dispute Resolution. In the event of any dispute, claim, question, or disagreement arising from or relating to this Agreement, the parties shall first use their best efforts to settle the dispute. If the parties cannot resolve the dispute, all disputes, claims, questions, or differences shall be finally settled by binding arbitration administered in Provo, Utah, by the American Arbitration Association in accordance with the provisions of its Commercial Arbitration Rules. Any proceedings to resolve or litigate any dispute in any forum will be conducted solely on an individual basis. Neither Member nor Company will seek to have any dispute heard as a class action, private attorney general action, or in any other proceeding in which either party acts or proposes to act in a representative capacity. No arbitration or other proceeding will be combined with another without

the prior written consent of all parties to all affected arbitrations or proceedings. The parties consent to exclusive jurisdiction and venue before any federal court in Utah County, State of Utah, for purposes of enforcing an award by an arbitrator. This agreement to arbitrate shall survive any termination or expiration of the Membership.

8. Governing Law/Jurisdiction. Governing law shall be Utah state law. Members agree that, notwithstanding any statute of limitation to the contrary, any claim or action a Member may wish to bring against dōTERRA for any act or omission relating to the terms and conditions or Membership must be brought within one (1) year from the date of the alleged act or omission giving rise to the claim or cause of action. Failure to bring such action within the permitted time shall act as a bar against all claims against dōTERRA for such act or omission. The Member waives any and all claims or rights to have any other statute of limitation apply.

9. Electronic Communication. I authorize dōTERRA and its affiliates to communicate with me through electronic mail at the email address provided to dōTERRA. I understand that such email may include offers or solicitations for the sale and purchase of dōTERRA products, sales aids, or services.

10. Survival. Sections 6, 7, 8, 9, and 11 of these terms and conditions, shall survive the termination of the Membership.

11. Data. By creating a Membership with dōTERRA, Member consents to the processing of personal data contained in Member's Membership application and account, and to the transfer of such personal data, together with information about this Member's account purchase activities, to any of dōTERRA's worldwide subsidiaries and affiliated companies, and to others who are in the sales organization or distribution chain for the purpose of administering the sales and distribution of dōTERRA's products and for the purpose of providing sales activity to others in the sales organizations. Member understands that this personal data may be transferred to recipients in countries other than the country in which the data originally was collected. Those countries may not have the same data protection laws as the country in which Member initially provided the data. For additional information on dōTERRA's privacy practices, please see dōTERRA's privacy policy located at www.doterra.com. If you do not want this personal data processed or transferred as described herein, please do not create a Membership with dōTERRA.

12. Amendment. Member agrees that these terms and conditions may be amended at any time at the sole discretion of dōTERRA, and Member agrees that upon 30 days' notice any such amendment will apply to Member. Notification of amendments will be published in official dōTERRA materials including the Company's official website. The continuation of purchases of dōTERRA products shall constitute Member's acceptance of any and all dōTERRA amendments to the terms and conditions.

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